

VELOUR AND VELLUM

TORONTO · SCENT ATELIER

WHOLESALE & SUPPLY CATALOGUE

Your scent supplier, on schedule.

Hotel-inspired fragrance for salons, spas, hotels, short-term rentals, offices, gyms, retailers, realtors and makers. Oil for scent machines, reed diffusers and refills, and supplies, blended and bottled by hand in Toronto and delivered on a standing order.

By the litre, by the case

Cold-Air Concentrate

100% concentrated fragrance oil for waterless cold-air (nebulizing) and HVAC scent diffusers. Not diluted; no water or alcohol.

120 ML · 500 ML · 1 L · 5 L · LARGER ON REQUEST

Reed diffuser refills

Ready-to-pour refills, pre-blended in our plant-derived base, for any reed diffuser.

100 ML · 200 ML · 500 ML · 1 L · 5 L ON REQUEST

Finished reed diffusers

200 ml reed diffusers with black fibre reeds in a smoked glass vessel, and 100 ml travel diffusers. For rooms, front desks and retail shelves.

200 ML · 100 ML · CASES FOR RESALE

Fragrance oils for makers

Our house fragrance oils for candle, diffuser and home-fragrance brands.

1 L · 5 L

Reed Diffuser Base

Unscented, plant-derived, DPG-free base for making your own reed diffusers.

250 ML · 500 ML · 1 L · 5 L

Vessels, reeds & sets

Glass diffuser vessels, black fibre reeds, and scent sample sets for gifting, staging and client gifts.

SINGLES, PACKS AND CASES

About pricing. Prices on our website are retail. Trade and supplier pricing is separate: it is offered by approval and depends on the products and volume you need. Apply at velourandvellum.com/trade and we send your price list within one business day. A minimum opening order applies; we confirm it with your price list.

Fourteen scents, every format

SCENT	COLLECTION	NOTES
Grand Foyer	HOTEL	Bergamot, lemon, white jasmine, water lily, soft amber, white musk
Thé Blanc	HOTEL	White tea, aloe, ginger, cedarwood, lily, vanilla, musk
Santal Vellum	HOTEL	Sandalwood, cardamom, iris, violet, leather, cedar, musk
Ambre Safran	HOTEL	Bergamot, jasmine, orchid, ambergris, sandalwood, cedar, warm musk
Cèdre Noir	HOTEL	Cedar, cardamom, leather, cinnamon, vetiver, amber
Velours Rose	HOTEL	Mandarin, coriander, rose, jasmine, orange blossom, vanilla, tonka
Bergamot Obscura	NOIR	Bergamot, night jasmine, iris, sandalwood, Virginia cedar, ambergris
Vellum & Hide	NOIR	Worn leather, violet, cedarwood, cardamom, soft musk
Vellum Amour	NOIR	Soft peach, mimosa, rose petals, sweet clover, sandalwood, warm amber
LEau de Verre	NOIR	Lemon, bergamot, jasmine, water lily, fresh melon, sea breeze, amber, musk
Oud N°1	SIGNATURE	Oud, amber, sandalwood
Fig & Cashmere	SIGNATURE	Green fig, cashmere musk, green leaves
Golden Hour	SIGNATURE	Neroli, honey, amber
Midnight Vellum	SIGNATURE	Incense, myrrh, black amber

Every scent is available as Cold-Air Concentrate, reed diffuser refill and finished reed diffuser. Want to smell them first? **The Complete Hotel Edit** has all six Hotel scents as 5 ml samples.

Built for your kind of business

Salons, spas & clinics

Reed diffusers for reception, travel diffusers for treatment rooms and washrooms, refills in 500 ml and 1 L, Cold-Air Concentrate for scent machines.

Example standing order: every 6 weeks, 2 × 1 L refill + 1 × 1 L Cold-Air Concentrate.

Hotels, B&Bs & short-term rentals

Cold-Air Concentrate in 1 L and 5 L for HVAC and cold-air systems, travel diffusers for guest rooms, bulk refills, sample sets for guests.

Example: monthly, 5 L Cold-Air Concentrate + 1 L refill.

Offices & reception areas

Reed diffusers for reception and meeting rooms, travel diffusers for washrooms, refills on a schedule, oil for HVAC units.

Example: every 8 weeks, 4 × 200 ml refills + fresh reeds.

Gyms, yoga & fitness studios

Cold-Air Concentrate in 1 L and 5 L for large floors; diffusers for front desks, change rooms and washrooms.

Example: monthly, 2 × 1 L Cold-Air Concentrate.

Boutiques & retailers

Reed diffusers, travel sizes, refills and sample sets for resale, plus scent for your own store. Also on Faire.

Example: best sellers every 6–8 weeks; gift sets before the holidays.

Realtors, stagers & property managers

Travel diffusers for each listing, reed diffusers for staging and model suites, sample sets and diffusers as closing gifts.

Example: monthly, 6 travel diffusers + 4 closing-gift sets.

Makers & brands

House fragrance oils in 1 L and 5 L, Reed Diffuser Base up to 5 L, glass vessels and black fibre reeds by the case.

Example: monthly, 5 L Reed Diffuser Base + 2 × 1 L fragrance oil.

Corporate & client gifts

The Complete Hotel Edit for large lists, 200 ml reed diffusers for key clients, gift packaging and notes. Flame-free for any office.

Example: client gifts before the holidays and at year-end.

STANDING ORDERS

Set it once. It arrives on schedule.

- The same products on a schedule you choose: every 2, 4, 6 or 8 weeks, or quarterly.
- Your price for the standing order is agreed up front, so every delivery costs what you expect.
- Blended to order and shipped from Toronto ahead of one-off orders.
- We check in before each shipment. Change, skip or pause with a week's notice.
- New accounts are prepaid; established accounts can move to Net-30.

HOW IT WORKS

From first message to regular delivery

01	02	03	04	05
Apply	Price list	Try the scents	First order	Standing order
Tell us what you need and roughly how much.	Within one business day, for your products and volume.	Samples of the collection before you commit.	Blended, bottled and shipped from Toronto.	Your regular order, on a schedule.

QUALITY & SAFETY

- IFRA-compliant fragrance oils
- Made without phthalates, parabens or formaldehyde
- Safety data sheets available to trade accounts on request
- Blended and bottled by hand in small batches, with batch records

SHIPPING

- Ships from Toronto, Ontario, Canada
- Delivery across Canada and to the United States
- Liquids ship in sealed amber glass bottles

OPEN A TRADE ACCOUNT

Tell us what you need. Price list within one business day.

Apply: velourandvellum.com/trade · Email: curator@velourandvellum.com · Retailers can also order on Faire.